



December 12th, 2022

Dear Valued Customer,

SPXFlow recently announced a price increase due to continued inflationary pressures, leading to higher energy, labor, and material costs. Accordingly, SPXFlow has made the decision to increase prices for most of their product lines effective January 9th, 2023. A summary of increases is as follows:

Brand	Product Range	Spares	Equipment
APV & Waukesha Cherry-Burrell	Valves	8%-10%	6%-8%
	PD Pumps	6.5%-8.5%	6.5%-8.5%
	Centrifugal Pumps	4%-6%	4%-6%
	Scraped Surface Heat Exchangers	7.5%-9.5%	7.5%-9.5%
APV	Homogenizers	7.5%-9.5%	7%-9%
	Plate Heat Exchangers	4%-6%	4%-6%
	Mixers	5.5%-7.5%	5.5%-7.5%
Seital	Separators	5.5%-7.5%	5.5%-7.5%

At Triplex, we understand the challenges of these unprecedented times and will be taking the following actions to help our partners mitigate the effects of these increases:

- 1) All quotes will be honored for 30 days from issue. Just ask us to refresh your quote no later than January 6th and we will be able to honor pricing through February 6th, 2023.
- 2) 5% discount on all pump trade ins. Trade-in older, in-service Waukesha PD pumps and we will extend a 5% discount on your new replacement pump.
- 3) Streamlined Reconditioned Pump pricing for Universal 1 and Universal 2. Receive your discount against the purchase price of your new pump. No more waiting for credits.
- 4) Universal 3 Pump for Life Program. Maintain your Universal 3 pump with SPXFlow OEM parts and receive a brand new pump at a remanufactured pump price when replacing your Universal 3 pump.
- 5) Take advantage of Triplex's On Demand VMI Program to save 5%+ on your SPX Aftermarket Spares
- 6) Trade in your used Waukesha Alloy 88 Rotors and receive \$6/pound on rotor buybacks.
- 7) Receive free freight on stock orders over \$5,000 through the end of 2023. Simply mark your next order qualifying order as "stock" and receive free freight. Stock orders must ship complete and cannot be expedited. Some exclusions may apply.

Triplex is unwavering in our commitment to innovate and deliver the best possible customer experience to meet your high purity processing needs. If you have any questions, please contact a Triplex Sales Engineer today.

Sincerely,

Brian Quint

President, Triplex Sales

Triplex Sales
1-847-839-8442
www.TriplexSales.com